

CHANNEL DISTRIBUTOR FAQ SHEET



Section 1 – About Advance Antislip-Slip Surfaces

Q: WHO IS ADVANCE ANTI-SLIP SURFACES?

A: Advance Anti-Slip Surfaces is an Australian manufacturer of Class 1, metal-backed antislip products designed to improve pedestrian safety in industrial, commercial, and public environments. Our focus is on durable, long-lasting solutions that help prevent slips, trips, and falls.

Q: WHAT INDUSTRIES DO YOUR PRODUCTS SERVE?

A: Our products are used across mining, oil & gas, marine, transport, utilities, manufacturing, food processing, defence, infrastructure, and construction sectors — anywhere pedestrian safety underfoot is essential.

Q: WHAT MAKES YOUR PRODUCTS DIFFERENT?

A: Each product is built to P5 rated slip resistant standards, featuring a durable metal substrate and a heavy-duty proprietary antislip coating. This ensures outstanding durability and long service life compared to standard non-metal products. We focus on providing cost-effective, low-maintenance safety solutions that can be easily installed across a wide range of surfaces. Our products are designed for high-volume, low-overhead distribution through channel partners. We also offer tailored safety messages and colour options for maximum visibility.



Safety for Every Step

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Section 2 – Product Information

Q: WHAT ARE “CLASS 1” METAL-BACKED ANTISLIP PRODUCTS?

A: These are heavy-duty safety surfaces consisting of a galvanised steel, stainless steel, or aluminium base, coated with an industrial-grade antislip layer that meets P5 slip resistance under AS/NZS4586 standards. Refer to our Technical Specification brochure for more information, available free in the Downloads page of our website.

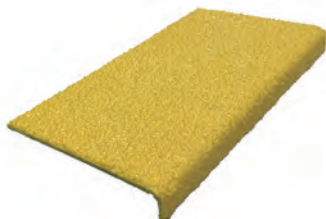


Q: WHAT PRODUCTS ARE AVAILABLE?

A: Our core product range includes:

STAIRNOSINGS

For safe step edges



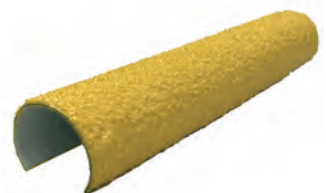
SAFEPLATES

Flat antislip plates for floors and walkways



LADDER RUNG COVERS

Improved grip and safety on ladders



ANTI-SLIP TAPE

Quick, economical safety enhancement



THE NEXT STEP

USE HANDRAIL

WATCH YOUR STEP

Alert Indicators and Escape Route Markers – with printed safety messages such as “Use Handrail,” “Watch Your Step,” “This Way Out,” and directional arrows.



Q: CAN PRODUCTS BE CUSTOMISED?

A: Yes. We can produce custom sizes, shapes, colours, and safety messages to suit site-specific requirements.

Q: WHAT MATERIALS AND FINISHES ARE AVAILABLE?

A: Products are typically manufactured with aluminium, galvanised steel, or stainless-steel backing plates and coated with an industrial-grade antislip aggregate in various grit sizes and colours.

Q: WHERE CAN THESE PRODUCTS BE USED?

A: On stairs, ramps, platforms, ladders, factory floors, loading docks, walkways, and anywhere surface traction is critical.

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Section 3 – Sales & Distribution



Q: HOW CAN I ORDER OR REQUEST A QUOTE?

A: Channel distributors can submit quote requests or purchase orders directly to Advance Anti-Slip Surfaces via email or phone. Our user friendly, editable, accessible Quotation Request Checklist is available in the Downloads page. Provide product type, dimensions, quantity, and delivery address for a fast quote turnaround.

Q: WHAT ARE THE LEAD TIMES?

A: Typical production lead times range from 5–10 working days, depending on order size and product type. Custom or large-volume orders may require additional time.

Q: DO YOU HAVE MINIMUM ORDER QUANTITIES?

A: No minimum order quantity applies for most products, allowing distributors to order as needed, but price efficiencies are achieved on volume orders.

Q: WHAT SUPPORT IS PROVIDED TO DISTRIBUTORS?

A: We provide digital product literature, technical data sheets, high quality individual or in-situ product images, promotional flyers, and technical guidance to support your marketing and customer engagement. Product samples are also available upon request. As a channel Distributor of Advance Anti-Slip Surfaces, we will provide you with an antislip sales kit consisting of personalised trifold product brochures, a countertop POS display stand complete with labelled samples, information packs, and samples packs to support your antislip sales efforts.

Section 4 – Installation & Technical

Q: HOW ARE THE PRODUCTS INSTALLED?

A: Installation methods depend on the substrate and environment. Common options include mechanical fixing (screws or rivets), construction grade adhesive bonding, or a combination of both. Installation instructions are available for most products.



Q: WHAT SURFACE PREPARATION IS REQUIRED?

A: Ensure surfaces are clean, dry, and free of dust, oil, or loose material prior to fixing or bonding, to ensure maximum adhesion and long-term performance.

Q: WHAT IS THE PRODUCT LIFESPAN?

A: With correct installation and maintenance, our antislip surfaces deliver long-lasting performance in harsh conditions, often exceeding ten years of service life.

Q: ARE THE PRODUCTS COVERED BY A WARRANTY?

A: Yes. All products are covered by a manufacturer's warranty against defects in materials and workmanship when installed and maintained correctly.

Q: HOW SHOULD THE PRODUCTS BE CLEANED?

A: Use mild detergent and water. Avoid high-pressure water or abrasive cleaning tools that could damage the antislip surface.

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Section 5 – Safety & Compliance

Q: WHAT SLIP RESISTANCE STANDARDS DO YOUR PRODUCTS MEET?

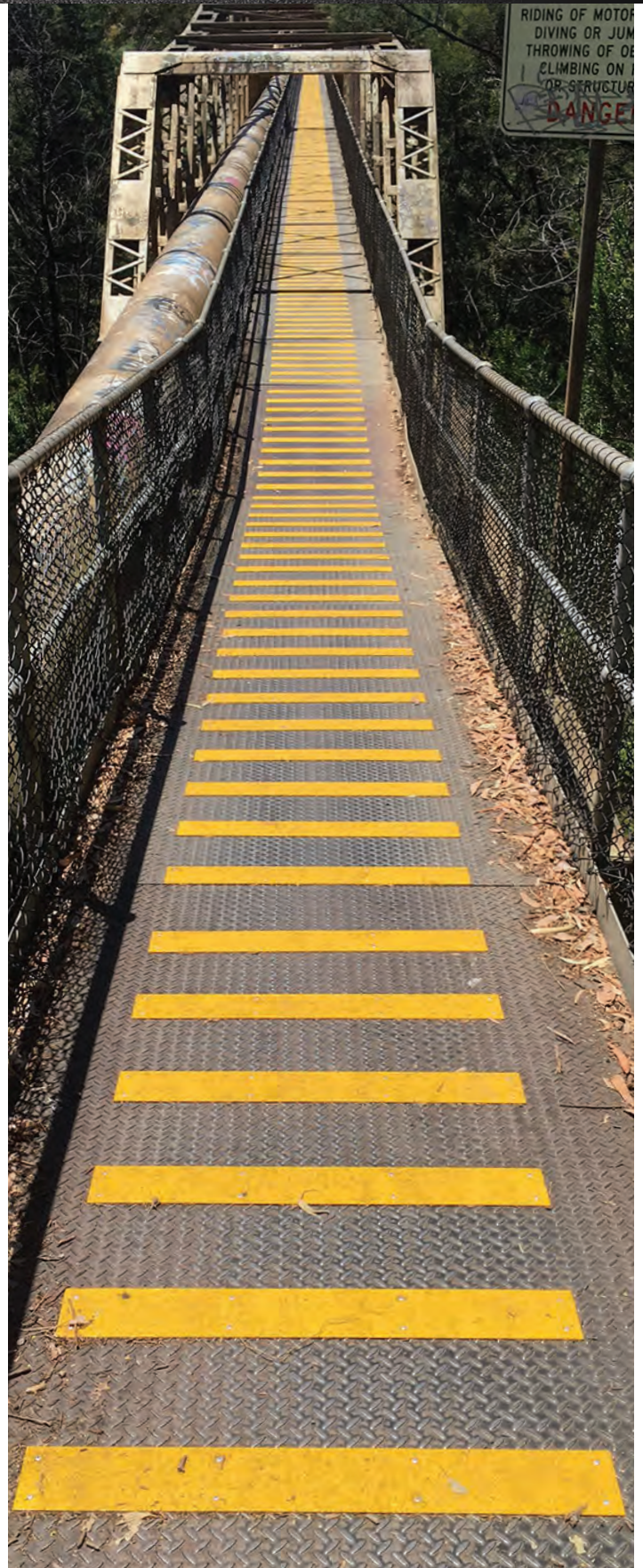
A: Our antislip coatings are independently tested to meet or exceed AS/NZS 4586 standards for slip resistance (P5 rated).

Q: ARE YOUR PRODUCTS SUITABLE FOR HARSH OR OUTDOOR ENVIRONMENTS?

A: Yes. All metal-backed products are designed to perform in demanding conditions, including construction, marine and mining environments, and to withstand extreme temperatures, chemicals, and heavy foot traffic.

Q: DO YOU PROVIDE COMPLIANCE DOCUMENTATION?

A: Yes. Test certificates, compliance data, and technical specifications are available upon request to support customer safety documentation.



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Safer Site Tomorrow!**